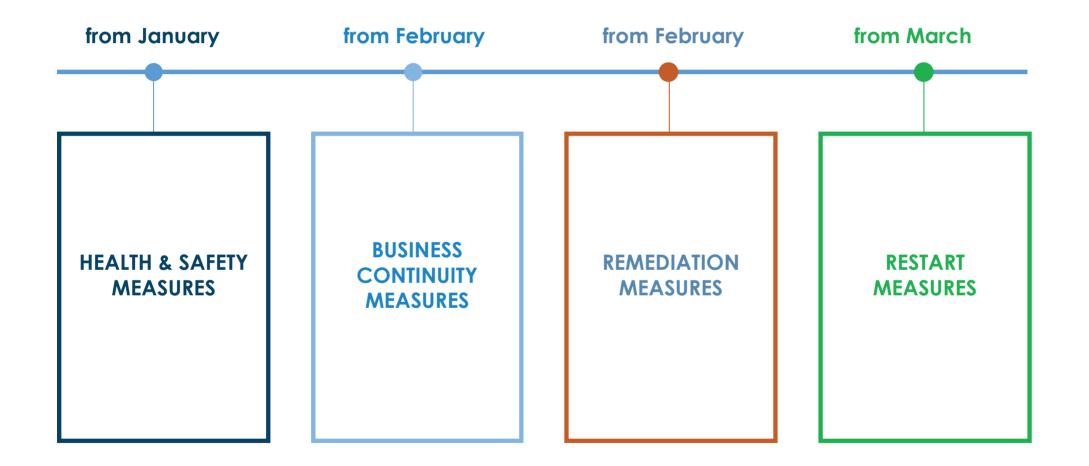
Covid-19



RICHEMONT



COVID-19 RESPONSE – HEALTH & SAFETY MEASURES

- Health, safety and wellbeing of colleagues, clients, partners and communities remain our top priority
 - Strict precautions from the outset
 - Widespread temporary closures
 - 24/7 help line and additional wellbeing support available to employees
- > c. 100 support initiatives implemented to help the communities where we operate



COVID-19 RESPONSE – BUSINESS CONTINUITY MEASURES

> Minimal services across facilities

- Essential production activities and operations maintained
- Several distribution centres moved to shift arrangements
- Always following governmental and public health guidelines
- > Working remotely, whenever appropriate and feasible
- > Embracing digital opportunities faster, maintaining engagement with clients and generating sales

COVID-19 – ESTIMATED IMPACT ON FY20

- > Sales c. €(800)m
-) EBIT c. €(450)m
- > Cash c. €(350)m

COVID-19 RESPONSE – REMEDIATION MEASURES

> Swift remediation measures taken to preserve cash

- Adapting inventories, supply chain and production to changing environment
- Operational expenses restricted to business critical spend only while maintaining a focus on new retail
- Capital expenditure limited to strategic projects
- Lower dividend proposed

COVID-19 RESPONSE – RESTART MEASURES

> Gradually reopening of facilities

- Maintaining stringent protocols
- A number of stores reopened across Asia Pacific in March
- > Digital more important than ever
- > Focusing investments on USA and Asia, notably China