

# Highlights

At Richemont,  
We Craft the Future

RICHEMONT

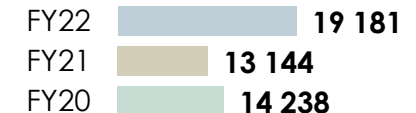


# FY22 KEY FIGURES

## › Sales reached €19.2bn

- 44% increase (+37% yo2y) at constant exchange rates
- 46% (+35% yo2y) at actual exchange rates

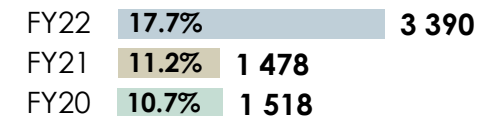
Sales  
in € million



## › Operating profit more than doubled to €3.4bn

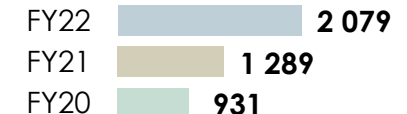
- Significant operating leverage
- Strong operating margin of 17.7%

Operating profit  
in € million



## › Net profit for the year at €2 079m

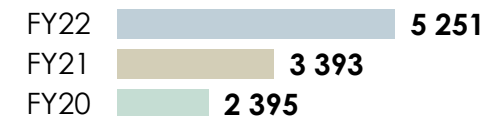
Profit for the year  
in € million



## › Significant cash generation

- Cash flow from operating activities of €4 638m
- Net cash of €5 251m

Net cash  
in € million



# HIGHLIGHTS

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## › **Strong financial results**

- Step change in sales and operating profit
  - › All business areas significantly up
  - › High level of operating result at Jewellery Maisons and Specialist Watchmakers
- Substantial cash flow generation

## › **76% of sales generated through retail and online retail channels (direct-to-client)**

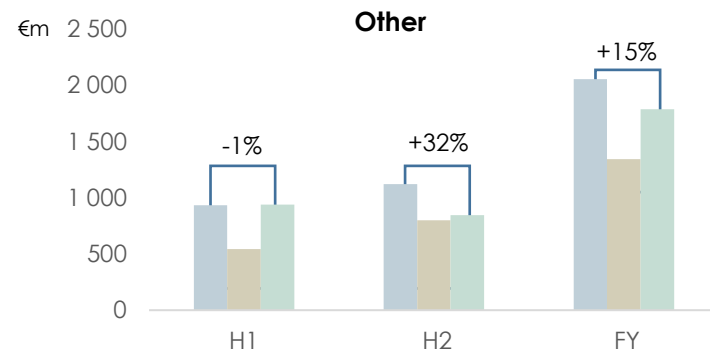
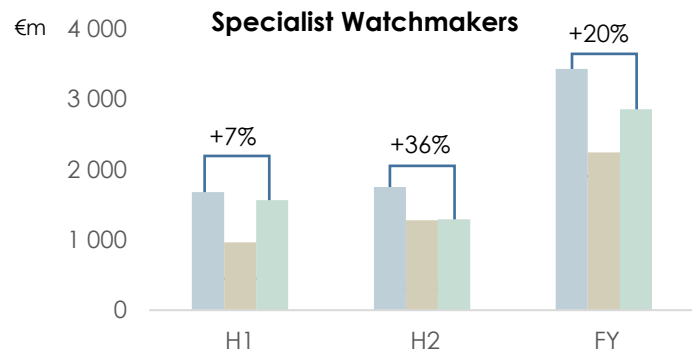
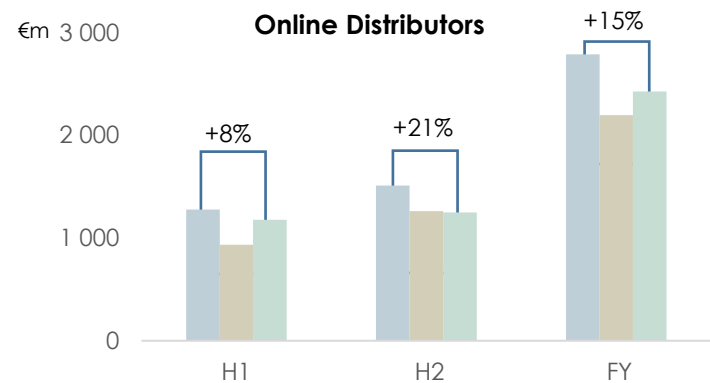
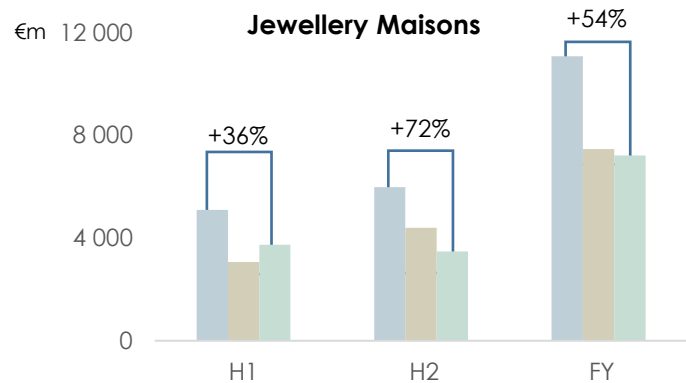
## › **Increased ESG commitments**

- Science-Based Targets validated by SBTi
- Direct Board of Directors oversight over ESG programme, skills upgrade at executive and non-executive levels

# SALES BY BUSINESS AREA YOY / YO2Y

- › **Double-digit growth** across all business areas yoy and yo2y
- › **Acceleration** in H2 yo2y for all business areas
- › **Outstanding growth throughout the year** at Jewellery Maisons

% change at actual rates



# SALES COMPARISON YO2Y BY QUARTER

% change at actual rates

## yo2y performance by quarter

