Highlights



At Richemont, We Craft the Future

RICHEMONT

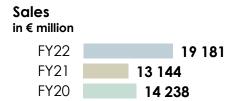
FY22 KEY FIGURES

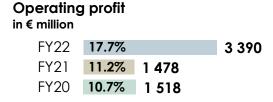
> Sales reached €19.2bn

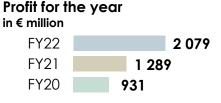
- 44% increase (+37% yo2y) at constant exchange rates
- 46% (+35% yo2y) at actual exchange rates

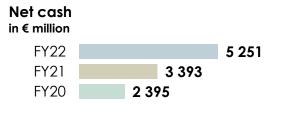
→ Operating profit more than doubled to €3.4bn

- Significant operating leverage
- Strong operating margin of 17.7%
- > Net profit for the year at €2 079m
- › Significant cash generation
 - Cash flow from operating activities of €4 638m
 - Net cash of €5 251m









HIGHLIGHTS

> Strong financial results

- Step change in sales and operating profit
 - All business areas significantly up
 - High level of operating result at Jewellery Maisons and Specialist Watchmakers
- Substantial cash flow generation
- 76% of sales generated through retail and online retail channels (direct-to-client)
- > Increased ESG commitments
 - Science-Based Targets validated by SBTi
 - Direct Board of Directors oversight over ESG programme, skills upgrade at executive and non-executive levels

SALES BY BUSINESS AREA YOY / YO2Y

- > Double-digit growth across all business areas yoy and yo2y
- Acceleration in H2 yo2y for all business areas
- > Outstanding growth throughout the year at Jewellery Maisons



SALES COMPARISON YO2Y BY QUARTER

% change at actual rates



