

# AT RICHEMONT, WE CRAFT THE FUTURE

**Built for the long term, Richemont owns a portfolio of leading international 'Maisons' which are recognised for their distinctive heritage, craftsmanship and creativity.**

The Group's portfolio also includes leading online distributors that are focused on expert curation and technological innovation.

Richemont operates in four business areas: Jewellery Maisons, Specialist Watchmakers, Online Distributors and Other (F&A and other business).

All financial information relates to FY22

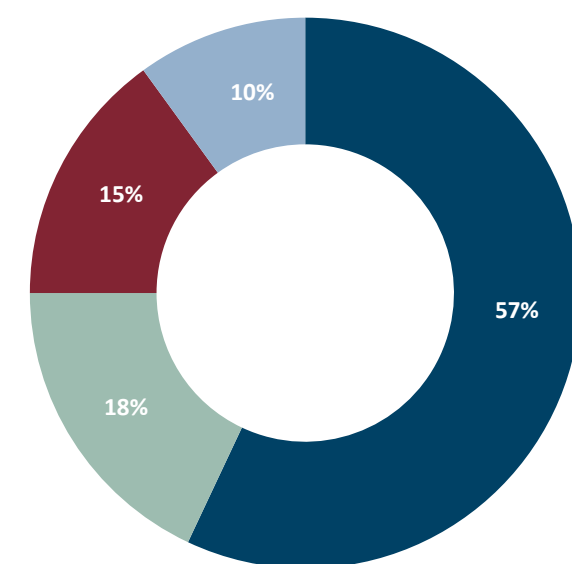
## Key metrics

Sales	€ 19.2 bn
Operating profit	€ 3.4 bn
Free cash flow	€ 3.0 bn
Net cash	€ 4.8 bn
% Equity*	50%
Market cap**	CHF 56 bn

\* shareholders equity as a percentage of total equity and liabilities

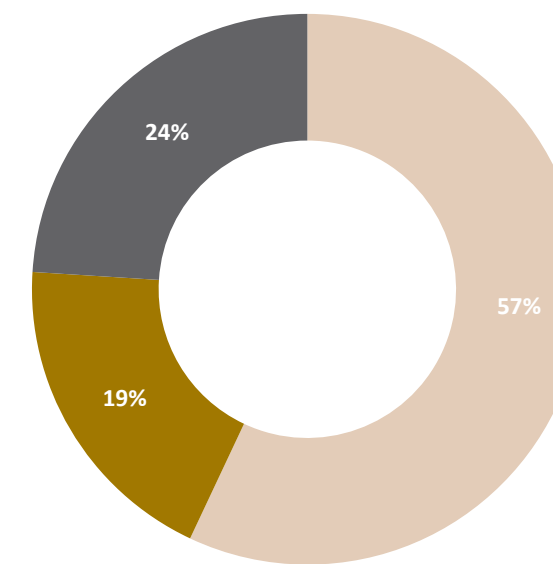
\*\* as of September 2022

## SALES BY BUSINESS AREA



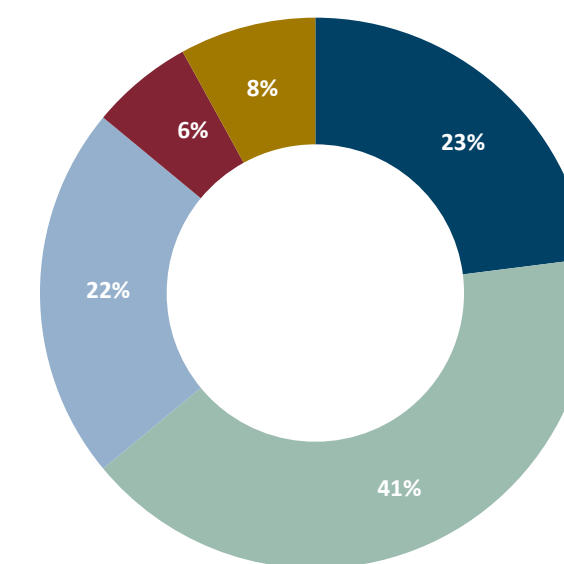
Jewellery Maisons  
Specialist Watchmakers  
Online Distributors  
Other

## SALES BY CHANNEL



Retail  
Wholesale  
Online Retail

## SALES BY REGION



Europe  
Americas  
Middle East and Africa  
Asia Pacific  
Japan

## Our Maisons and businesses

	Jewellery Maisons	Specialist Watchmakers	Online Distributors	Other (Fashion & Accessories and other businesses)
<b>26</b> Maisons and businesses	BUCCELLATI Cartier Van Cleef & Arpels	ALANGLU & SOHNE JAEGER LEITZGEBROT ROGER DUBUIS HAUPE & FERRIER PANERAI VACHERON CONSTANTIN IWC SCHAFFHAUSEN PIAGET	MR PORTER NET-A-PORTER ONLINE FLAGSHIP STORES WATCHTENDER&G THE OUTNET YOOX	ALAÏA Chloé PETER MILLAR dunhill DELVAUX PURDEY AZ FACTORY MONTBLANC SERAPIAN
Group sales	€ 11 083 m	€ 3 435 m	€ 2 788 m	€ 2 056 m
Operating results	€ 3 799 m	€ 593 m	€ -210 m	€ -47 m
Operating margin	34.3%	17.3%	-7.5%	-2.3%
Number of monobrand stores	444	834	16	1 003

# STRONG GROUP ESG LEADERSHIP

ENVIRONMENT

SOCIAL

GOVERNANCE

**MSCI**  
ESG RATINGS

CCC B BB BBB A **AA** AAA

**CDP**  
DISCLOSURE INSIGHT ACTION  
**A LIST**  
2021  
**CLIMATE**

**42M**  
Community  
Investment spend  
(+17% vs. 2021)

Sustainalytics  
**10.7 in top 2%**

**WORLD'S BEST EMPLOYERS** | **Forbes 2022**  
POWERED BY STATISTA

3rd consecutive year

First  
Chief Sustainability  
Officer in 2022

Governance & Sustainability Board  
Committee established in 2021

**FT FINANCIAL TIMES** | **CLIMATE LEADERS 2022**  
statista

First Product Social  
Impact Assessment for  
small scale gold  
mining

**92%** renewable  
electricity (+28% vs. 2019)

Joined RE100

Activated our Global  
Diversity Equity &  
Inclusion Vision

Global Head  
of Diversity, Equity &  
Inclusion (DEI)  
in 2019

**SCIENCE BASED TARGETS**  
DRIVING AMBITIOUS CORPORATE CLIMATE ACTION

Validated July 2021

## Share information

522 000 000 Richemont 'A' registered shares, with a par value of CHF 1.00 each, are listed on SIX Swiss Exchange, the Company's primary listing, and are included in the Swiss Market Index of leading stocks. South African depository receipts in respect of Richemont 'A' shares are traded on the Johannesburg Stock Exchange, the Company's secondary listing.

522 000 000 'B' registered shares, with par value of CHF 0.10 each, are not listed and held by Compagnie Financière Rupert.

## Significant shareholders

As at 31 March 2022, Compagnie Financière Rupert is the only significant shareholder (with 3% or more of the voting rights), with 5 221 000 Richemont 'A' shares and 522 000 000 Richemont 'B' registered shares representing 10% of the equity of the Company and controlling 51% of the Company's voting rights.

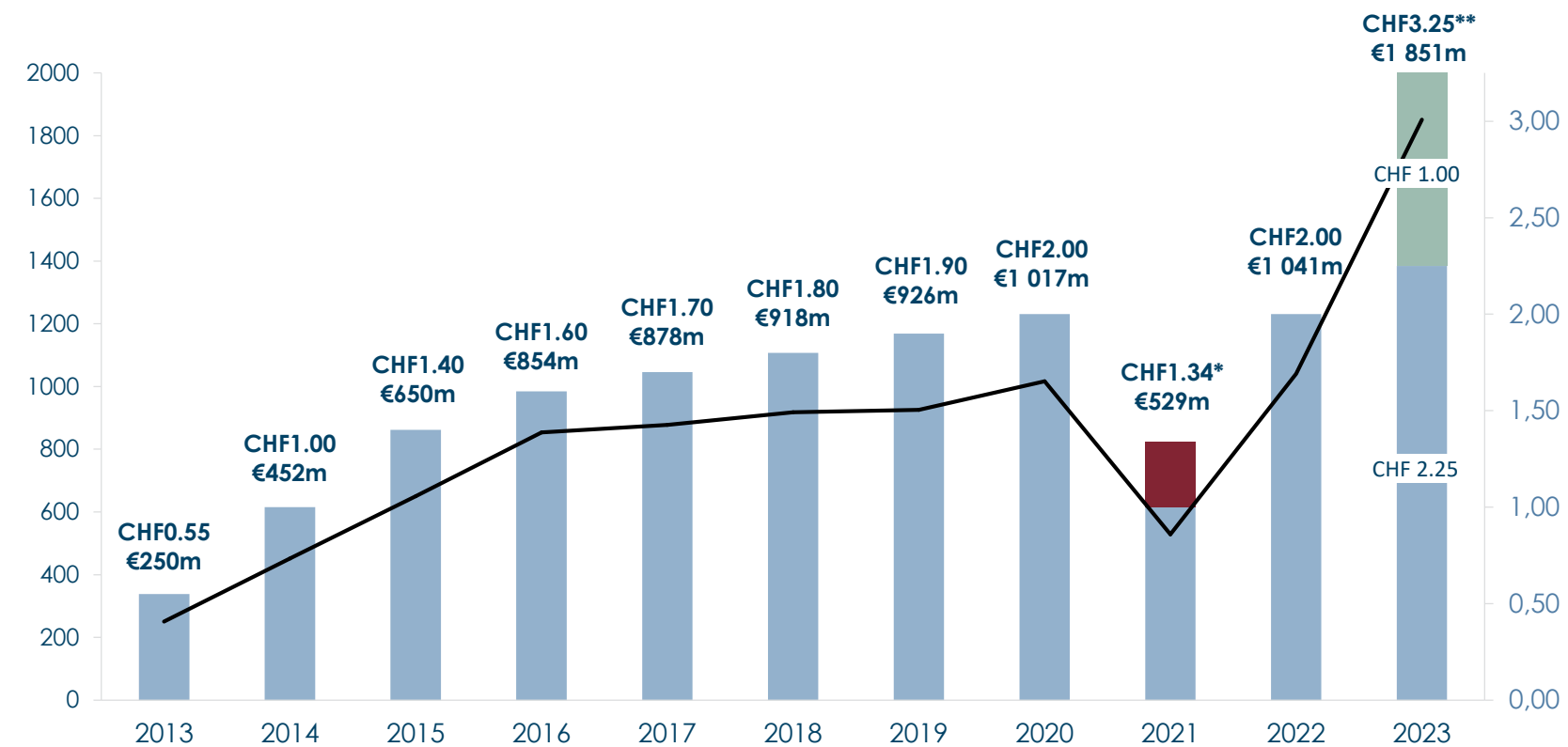
Johann Rupert, Chairman of Richemont, is the sole General Managing Partner of Compagnie Financière Rupert. Ruggero Magnoni and Anton Rupert, both non-executive directors of Richemont, are partners of Compagnie Financière Rupert.

## SHARE PRICE PERFORMANCE (IN CHF)



## DIVIDENDS

Paid (in € m) and per A share/10 B shares (FY ended 31 March)



\* Includes CHF 0.34 shareholder warrant

\*\* Includes CHF1.00 special dividend

**RICHEMONT**

## Senior Executive Committee

**Johann Rupert**

Chairman

**Jérôme Lambert**

Chief Executive Officer

**Burkhard Grund**

Chief Finance Officer

## Contact information

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