Built for the long term, Richemont owns a portfolio of leading international ‘Maisons’ which are recognised for their distinctive heritage, craftsmanship and creativity. The Group’s portfolio also includes leading online distributors that are focused on expert curation and technological innovation. Richemont operates in four business areas: Jewellery Maisons, Specialist Watchmakers, Online Distributors and Other (F&A and other businesses).

Key metrics

- **Sales**: €14.2bn
- **Operating profit**: €1.5bn
- **Free cash flow**: €1.0bn
- **Net cash**: €2.4bn
- **% Equity**: 57%
- **Market cap**: CHF 31.3bn

* shareholders equity as a percentage of total equity and liabilities
** as of June 2020

Our Maisons and businesses

<table>
<thead>
<tr>
<th>20 MAISONS AND BUSINESSES</th>
<th>Jewellery Maisons</th>
<th>Specialist Watchmakers</th>
<th>Online Distributors</th>
<th>Other (Fashion &amp; Accessories and other businesses)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2 166 MONOBRAND BOUTIQUES</td>
<td>Cartier</td>
<td>Van Cleef &amp; Arpels</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>BUCHELATI</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>IWC</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>BAUME &amp; MERCIER</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>JAEGER LECOULTRE</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>PANERAI</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>PIAGET</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>ROGER DUBUIS</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>VACHERON CONSTANTIN</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>YOOX</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>THE OUTNET</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>MR PORTER</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>WATCHEFFIND&amp;CO.</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

| Group Sales | €7 217m | €2 859m | €2 427m | €1 788m |
| Operating results | €2 077m | €304m | €-241m | €-141m |
| Operating margin | 28.8% | 10.6% | -9.9% | -7.9% |
| Number of monobrand stores | 457 | 719 | 19 | 971 |
4 FOCUS AREAS OF OUR TRANSFORMATIONAL SUSTAINABILITY STRATEGY

Environment

Carbon neutral with offsets since 2009.

Since 2010, 100% of our new manufacturing facilities have been designed with special care for the environment.

64% of the electricity used in our buildings is generated from renewable sources such as hydro, solar or wind.

We are evaluating alternatives, including reusable and recyclable materials to phase out single-use plastics over time.

Communities

Ensure our community investment activities create and optimise the benefits for society through meaningful collaborations with our partners and measuring the impact of our programmes.

Provide support to our local and global communities in ways that align with our values and support key themes.

Drive real positive action for the many different stakeholders involved across our value chain.

Sourcing

95% of the semi-finished gold and diamonds in our manufacturing processes come from sources which are Responsible Jewellery Council-certified.

100% of the diamonds purchased by Group companies are Kimberley Process Certification Scheme compliant.

People

46% of the workforce completed training sessions, average time over 9 hours.

50% of people managers are women.

Some 125 nationalities working together:

- British 6%
- American 6%
- Swiss 8%
- Italian 8%
- Chinese 16%
- French 22%
- Others 27%
- German 7%
Dividends

Paid (in €m) and per A share/10 B shares (FY ending 31 March)

Significant shareholders

As at 31 March 2020, Compagnie Financière Rupert is the only significant shareholder (with 3% or more of the voting rights), with 5 221 000 Richemont ‘A’ shares and 522 000 000 Richemont ‘B’ registered shares representing 10% of the equity of the Company and controlling 51% of the Company’s voting rights. Johann Rupert, Chairman of Richemont, is the sole General Managing Partner of Compagnie Financière Rupert. Ruggero Magnoni and Anton Rupert, both non-executive directors of Richemont, and Juergen Schrempp, are partners of Compagnie Financière Rupert.

Contact information

Compagnie Financière Richemont SA
50 chemin de la Chênaie
CP 30, 1293 Bellevue
Geneva, Switzerland
secretariat@cfrinfo.net
www.richemont.com
www.linkedin.com/company/richemont/

Sophie Cagnard, Group Corporate Communications Director
James Fraser, Investor Relations Executive
Investors/analysts: +41 22 721 3003 investor.relations@cfrinfo.net
Media: +41 22 721 3507 pressoffice@cfrinfo.net richemont@teneo.com